

## BUSINESS SEMINAR PARTICIPATION QUESTIONS

- 1) What do you think about this \_\_\_\_\_?
- 2) Could you repeat that please?
- 3) I don't quite understand. Could you please say it again?
- 4) Could you rephrase that?
- 5) How often do you \_\_\_\_\_?
- 6) When do you do this?
- 7) So when you did that, what happened?
- 8) That sounds interesting/funny/most peculiar! Can you tell us more about it?
- 9) Do you know about this? I mean, the fact that \_\_\_\_\_.
- 10) What about you, \_\_\_\_\_? Do you agree with that?
- 11) What would you do if that happened to you, \_\_\_\_\_?
- 12) Do you feel somewhat uncomfortable talking about this subject?
- 13) Does anyone think that's particularly relevant here/to this question?
- 14) Perhaps we should ask other people, to get a range of feedback/opinions?
- 15) I don't understand what that means. Can you clarify it, please?
- 16) Can you be more specific?
- 17) Can you give us an example of what you mean?
- 18) In your company, what style of \_\_\_\_\_ do you use?
- 19) So what is the infrastructure of your company?
- 20) Can you tell us about the sales growth in the \_\_\_\_\_ quarter?
- 21) When did you know about this?
- 22) So after he/she did that, what did you feel like doing?
- 23) Has there been an increase in volume in overseas sales?
- 24) What factors have influenced company decisions concerning \_\_\_\_\_?
- 25) Was the \_\_\_\_\_ effective in promoting/reducing/integrating/\_\_\_\_\_?
- 26) In this field, has the competition made substantial inroads on sales?
- 27) Looking ahead, when will \_\_\_\_\_ show a substantial turn-around?
- 28) Projecting these growth figures into the future, when will we see a return on our investment?
- 29) I'm clear on this point, but I still have some concerns/questions about \_\_\_\_\_?
- 30) Now why would that be?
- 31) Is this making sense to you?
- 32) Does this sound right?
- 33) Would you say this is along the right lines for you?
- 34) This is significant to you, isn't it?
- 35) You can connect with this can't you?
- 36) So who might this refer to please?
- 37) What might this link to in your life?
- 38) What period of your life, please, might this relate to?
- 39) So tell me, how might this be significant to you?
- 40) Can you see why this might be the impression I'm getting?"